

## Message Text

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ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 EB-08 TRSE-00 OMB-01  
CIAE-00 INR-10 NSAE-00 SS-15 NSC-05 HA-05 /055 R

DRAFTED BY NEA/ARP:J J ZIOLKOWSKI:LB  
APPROVED BY NEA/ARP:J W TWINAM  
USDOC/CAGNE:J HEARN (PHONE)  
NEA/RA:D MORRISON (DRAFT)

-----042138 260512Z /21

R 242159Z FEB 78  
FM SECSTATE WASHDC  
TO AMEMBASSY KUWAIT

C O N F I D E N T I A L STATE 048751

E.O. 11652: GDS

TAGS: ETRD, BEXP, KU

SUBJECT: ARAB BOYCOTT OF ISRAEL: AIRWAYS ENGINEERING  
AND ROCKWELL MAKE PROGRESS

1. DAVID JAFFE, EXECUTIVE VP OF AIRWAYS ENGINEERING CALLED DEPARTMENT FEBRUARY 23 TO RELATE STATUS OF HIS FIRM'S EFFORT TO WIN ENGINEERING CONTRACT FOR RUNWAY AT KUWAIT AIRPORT. JAFFE SAID REPRESENTATIVE OF FIRM VISITED KUWAIT FOR DISCUSSIONS WITH EMBASSY, KUWAIT ENGINEER'S OFFICE, AND MINISTRY OF PLANNING. RESULT IS THAT AIRWAYS HAS BEEN ABLE TO SUBMIT ITS PROPOSAL WITHOUT ANY REFERENCE TO BOYCOTT. JAFFE INDICATED THAT HIS COMPANY BELIEVES MINISTRY OF PLANNING HAS ACCEPTED PROPOSAL AND DROPPED ITS ORIGINAL REQUEST FOR BOYCOTT INFORMATION. JAFFE ALSO EXPRESSED THANKS TO DEPARTMENT AND PARTICULARLY TO EMBASSY KUWAIT FOR ADVICE AND ASSISTANCE IN HANDLING THE PROBLEM WHICH, HE EARLIER HAD THOUGHT, WOULD ELIMINATE COMPANY FROM COMPETITION. JAFFE BELIEVES COMPANY IS NOW COMPETING

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ON MERIT BASIS ALONE AND WILL ADVISE WHEN HE HEARS MINISTRY OF PLANNING'S DECISION.

2. ROCKWELL OFFICIAL ROBERT TRUMAN ALSO CALLED DEPARTMENT REGARDING HIS FIRM'S PLAN TO COMPETE FOR COMMUNICATIONS SUBCONTRACT FOR NEW NAVAL BASE. ROCKWELL SAID PRIME CON-

TRACTOR HAS NOT YET BEEN SELECTED AND HIS COMPANY HAS SOLICITED SAMPLES OF COMMUNICATIONS SUBCONTRACT FROM SEVERAL FIRMS COMPETING FOR PRIME CONTRACT. ACCORDING TO TRUMAN, NONE OF THE COMMUNICATIONS RECEIVED FROM POTENTIAL PRIME CONTRACTORS HAVE BOYCOTT REFERENCES. WHILE TRUMAN IS NOT REPEAT NOT SURE WHY REQUESTS FOR BOYCOTT INFORMATION HAVE BEEN OMITTED FROM THESE DOCUMENTS, HE IS SOMEWHAT OPTIMISTIC THAT MINISTRY OF DEFENSE OFFICIALS MAY BE AWARE OF PROBLEM FOR U.S. FIRM AND HAVE DROPPED STANDARD BOYCOTT REQUIREMENTS.  
VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BOYCOTTS, BUSINESS FIRMS, NEGOTIATIONS, EXCEPTIONS LIST  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE048751  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** J J ZIOLKOWSKI:LB  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780088-0928  
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**SAS ID:** 3480789  
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**Subject:** ARAB BOYCOTT OF ISRAEL: AIRWAYS ENGINEERING AND ROCKWELL MAKE PROGRESS  
**TAGS:** ETRD, BEXP, KU, ROCKWELL INTERNATIONAL, AIRWAYS ENGINEERING  
**To:** KUWAIT  
**Type:** TE  
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**Review Markings:**  
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